

# THE UNIQUE ABILITY® QUESTION

Unique Ability® is often most easily discovered by asking those around you what they see as your special talents and abilities. Choose eight people in your life whose judgment you respect, and ask them the following question: “What do you see as my Unique Ability?” The people you ask can include colleagues, clients, friends, and family members—anyone who has been in a position to see you demonstrate your abilities over time.

After you receive people’s responses, first summarize them on the following page, “Unique Ability Synthesis.” Enter notes of the key ideas each person shared in their own numbered section on the page. Next, write the top five points that are most relevant to you in terms of describing your Unique Ability in the shaded box in the middle of the page. Look for qualities that show up more than once or that really ring true for you. You might be pleasantly surprised by the responses you receive!

**This is crucial information for us to know, so please be sure to leave yourself enough time to get your responses so you can bring them to your session.**

## SAMPLE LETTER

Dear (Friend),

I am a participant in an entrepreneurial coaching program. One of the most important concepts in this program is the concept of Unique Ability. This concept is based on the idea that everyone possesses a combination of talents, interests, and capabilities that are unique to that individual.

Because I trust and respect your opinion, I would really appreciate it if you could consider the following question and send me back an answer: “What do you see as my Unique Ability?” My Unique Ability includes my talents and abilities, characteristics that describe me, what I’m good at, how I do things, what you count on me for, and anything that impresses you about who I am.

I’d very much appreciate a response before (date) so I have time to prepare for my workshop. Thank you for taking the time to give me your feedback. I look forward to hearing from you.

Sincerely,

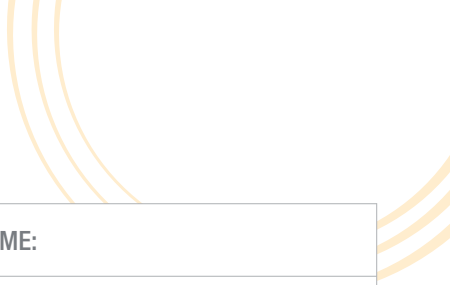
(Your Name)

**BONUS: Complete the CliftonStrengths® profile! To help people discover their talents, Gallup created this online assessment that you can access at [gallup.com](http://gallup.com). Complete the profile, and bring in your Top 5 Strengths.**

Name:

Date:

# UNIQUE ABILITY® SYNTHESIS



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